

SAIC Small Business Opportunities

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SAIC Overview

Customer Groups



Market Segments

Engineering, Integration, & Mission Solutions (EIMS)

- Analytics & simulation
- Engineering & Integration
- Program support
- Training

Information Technology Solutions (ITS)

- Cloud & digital infrastructure
- Customer & end user
- Cyber
- Software

Platform Integration, Logistics, Readiness, & Sustainment (PILRS)

- Weapons systems
- Ground combat & tactical vehicles (land platforms)
- Supply chain management
- System sustainment

Our business can be categorized into three areas that describe what we do and the markets we serve.

SAIC's Small Business Opportunities

We seek small businesses with the following:

- **Innovative technology solutions and products**
- **Strong current and past performance**
- **Technical certifications (such as ISO®, CMMI®, PMP®, ITIL®)**
- **Necessary industry security clearance**
- **Customer knowledge and intimacy**
- **Commitment to ethics**
- **Financial Stability**
- **Understanding of federal acquisition processes**
- **Commitment to building a long-term relationship**

Teaming is based on active marketing in advance of the release of a federal government, state and local government or commercial opportunity. Email and articulate the following 6-12 months in advance of the release of an RFP:

- **Name of the opportunity and customer**
- **Unique capabilities relevant to the opportunity**
- **Past performance that is relevant to the opportunity**
- **Specific customer relationships and knowledge of their needs for the opportunity**

We seek small business subcontractors as well as primes for strategic set-asides.

Web Site: www.saic.com/sbp

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Contact SAIC

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- **Small Business Supplier Portal Registration**

www.saic.com/suppliers

We encourage small businesses to register in our Supplier Portal to be considered for future opportunities. Registering your company profile does not qualify you as a vendor or guarantee you work with SAIC.